

GENERAL MANAGEMENT

MGMT 3630 Organization Theory	MGMT 4690 Problems in HR Management
MGMT 3650 New Venture Feasibility Analysis	MGMT 4710 International Business
MGMT 3810 Human Resource Management	MGMT 4730 Global Comparative Management
MGMT 3890 Managerial Decision Making	MGMT 4830 Performance Appraisal
MGMT 4490 Industrial Relations Legislation	MGMT 4920 Small Business Management
MGMT 4500 Employment Discrimination Law	MKT 3855 Product Management
MGMT 4510 Unions and Collective Bargaining	MKT 3870 Principles of Transportation
MGMT 4620 International HR Management	MKT 3880 Credit and Price Management
MGMT 4640 Human Resource Planning and Staffing	MKT 3950 Business-to-Business Management
MGMT 4650 Human Resource Development	MKT 3960 Marketing Channels Management
MGMT 4660 Compensation Systems	MKT 4810 Physical Distribution Analysis
MGMT 4680 Organization Behavior	BMOM 2900 Entrepreneurship

SALES AND MARKETING

MKT 3840 Personal Selling	MKT 3930 Marketing Research
MKT 3850 Promotion	MKT 3950 Business-to-Business Marketing
MKT 3855 Product Management	MKT 3960 Marketing Channels Management
MKT 3860 Purchasing	MKT 4800 Sales Management
MKT 3870 Principles of Transportation	MKT 4850 Advanced Selling
MKT 3880 Credit and Price Management	MKT 4870 Services Marketing
MKT 3900 Direct Marketing and Electronic Commerce	MKT 4880 Applied Marketing Research
MKT 3910 Consumer Behavior	

OPERATIONS, ENVIRONMENTAL, AND SAFETY MANAGEMENT

MGMT 3710 Management of Quality	MKT 4810 Physical Distribution Analysis
MGMT 3730 Management of Technology	EST 2810 Introduction to Environmental Science
MGMT 3750 Materials Management Systems	EST 4810/5810 Energy and the Environment
MGMT 3770 Operations Simulation	EST 4820/5820 Solar Building Design
MGMT 4610 Advanced Operations Management	EST 4840 Energy Auditing
MGMT 4700 Problems in Operations Management	EST 4770/5770 Pollution Control Technology
ET 4440 Fire Safety	EST 4780/5780 Air, Solids, and Noise Pollution Technology

COMPUTER NETWORKING AND CONTROLS

ET 3610 Intro to Electricity & Electronics	INFS 2730 Programming Languages
ET 3620 Digital Circuit Fundamentals	INFS 3100 Principles of MIS
ET 3630 Electronics I	INFS 3200 Business Application Development
ET 3640 Digital Circuits Design	INFS 3700 Systems Analysis and Design
ET 3650 Introduction to Microprocessors	INFS 4200 Data Enhanced Internet Applications
ET 4590 Manufacturing Automation Systems	INFS 4500 New Technologies in Information Systems
ET 4600 Programmable Logic Controllers	INFS 4740 Information Resource Management
ET 4610 Instrumentation and Controls	INFS 4760 Advanced Programming
ET 4630 Local Area Networks	INFS 4790 Database Design and Development
ET 4660 Microprocessor Interfacing	INFS 4830 Database Programming
INFS 2720 COBOL Applications	INFS 4900 Business Data Communications

FOREIGN LANGUAGE (CHOOSE ONE LANGUAGE)

Elementary I and II or Equivalent	Intermediate I and II or Equivalent
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MBA PREPARATORY

INFS 3100 Principles of Management Information Systems	QM 3620 Statistical Methods II
ECON 2420 Microeconomics	ACTG 3020 Managerial Accounting